

Junior Field Staff Structure

Tiers:

The “Tier” system has been setup to provide goals for junior team members to strive for. As each team member reaches a certain goal, they move up a tier and more rewards are added to their form of compensation. Much like a real job, everyone starts on the same basic playing field and those that work hardest and proved themselves, get the added rewards.

Tiers, Goals & Rewards:

- **Tier I** (*The Beginning!*) (*Goal: Accumulate \$300.00 in sales and move to Tier 2*)
 1. At this level team members can purchase JDC Baits and products at a special staff only pricing.
 2. Earn 8% commission on all sales directed through an affiliate link to the JDC website (*excluding your own purchases & wholesale orders through link*)
- **Tier II** (*Goal: Accumulate \$1000.00 in sales to move to Tier 3*)
 1. At this level, team members can now purchase JDC Baits and products at wholesale pricing.
 2. Earn 5% commission on all wholesale orders placed with the help of JDC Sales Staff (*paid in product*)
 3. Earn 7% commission on all wholesale orders placed without the help of JDC Sales Staff (*paid in product*)
 4. Earn 8% commission on all sales directed through an affiliate link to the JDC website (*excluding your own purchases & wholesale orders through link*)
 5. Your name added to the list of Tier 2 Team Members in your designated category (*with parents signed permission*)
 6. Preferred application consideration with our affiliated companies & cross-promotions
- **Tier III** (*Goal: Accumulate \$2500.00 in sales to move to Tier 4*)
 1. Earn 7% commission on all wholesale orders placed with the help of JDC Sales Staff (*paid in product*)
 2. Earn 10% commission on all wholesale orders placed without the help of JDC Sales Staff (*paid in product*)
 3. Earn 8% commission on all sales directed through an affiliate link to the JDC website (*excluding your own purchases & wholesale orders through link*)
 4. Personal picture and bio will be added to the Tier 3 Team Members page of the JDC website in your designated staff category (*with parents signed permission*)
- **Tier IV**
 1. Earn 10% commission on all wholesale sales (*paid in product*)
 2. Earn 8% commission on all sales directed through an affiliate link to the JDC website (*excluding your own purchases & wholesale orders through link*)
 3. Receive a FREE Tournament Shirt
 4. Get your own dedicated BIO page on the JDC website (*including links to other sponsors with parents signed permission*)
 5. Eligible for bonuses based upon your efforts (*possible examples: free products, extra commissions, tournament entry fees etc.*)